

# INDITEX IN FIGURES, MAIN INDICATORS

## TURNOVER

(in billions of euros)	2016	2015	2014	2013	2012
Sales	23.311	20.900	18.117	16.724	15.946

## SALES BY GEOGRAPHICAL AREA

(in percentages)	2016	2015	2014	2013	2012
Europe (excluding Spain)	43.9%	44.0%	46.0%	45.9%	45.4%
Asia and the Rest of the World	23.9%	23.5%	21.1%	20.4%	19.7%
Spain	16.9%	17.7%	19.0%	19.7%	20.7%
America	15.3%	14.7%	13.9%	14.0%	14.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%

## RESULTS AND CASH FLOW

(in billions of euros)	2016	2015	2014	2013	2012
Operating profit (EBITDA)	5.083	4.699	4.103	3.926	3.913
Operating profit (EBIT)	4.021	3.677	3.198	3.071	3.117
Net profit	3.161	2.882	2.510	2.382	2.367
Net profit attributable to the parent company	3.157	2.875	2.501	2.377	2.361
Cash flow	4.406	3.897	3.349	3.232	3.256

## FINANCIAL STRUCTURE

(in billions of euros)	2016	2015	2014	2013	2012
Equity attributable to the parent company	12.713	11.410	10.431	9.246	8.446
Net financial position	6.090	5.300	4.010	4.055	4.097

## FINANCIAL AND MANAGEMENT RATIOS

	2016	2015	2014	2013	2012
ROE (Return On Equity)	26%	26%	25%	27%	30%
ROCE (Return On Capital Employed)	33%	34%	33%	35%	39%

## OTHER RELEVANT INFORMATION

	2016	2015	2014	2013	2012
Number of stores	7,292	7,013	6,683	6,340	6,009
Net openings	279	330	343	331	482
Number of markets with commercial presence	93	88	88	87	86
Number of markets with an online store	41	29	27	25	22
Number of employees	162,450	152,854	137,054	128,313	120,314
Percentage of women/men	76% / 24%	76% / 24%	78% / 22%	78.1% / 21.9%	78.7% / 21.3%
Global energy consumption (GJ)	6,675,375	6,543,195	6,357,960	6,095,030	5,869,456
Relative energy consumption (MJ/garment)	4.83	5.56	6.24	6.42	6.75
Investment in social programmes (in millions of euros)	40	35	25	23	21
Number of suppliers with purchase during the year	1,805	1,725	1,625	1,592	1,490